

For information on how these savings would apply to your facility contact us at info@casemed.com Address: 19 Empire Blvd., So. Hackensack, NJ 07606 Phone: 888-227- CASE (2273) or 201-313-1999 www.casemed.com



improved patient outcomes while managing costs



# Switch to Case Medical and Save

#### **Superior Quality Gives You Greater Savings\***

#### \$ 4.2M+ when you switch from disposable wrap

\$ 263,000

Lower Instrument Repair and Maintenance

\$ 1,970,000

Materials and Labor Savings

\$ 1,989,000

Fewer OR Delays SteriTite® containers promote better sterilization and instrument protection resulting in a 25% decrease in repair and sharpening costs based on an actual hospital study.

SteriTite® reusable containers create less waste, are easier to use and are less labor intensive than disposable wrap sets.

SteriTite® containers process faster and do not tear or puncture like disposable wrap sets. This eliminates OR delays due to damage or wet packs that require reprocessing.

#### \$ 1.0M+ when you switch from other sealed containers

\$ 37,000

Lower Start-Up Investment

\$ 137,000

Lower Repair and Replacement Costs

\$ 263,000 Avoided Instrument

\$ 600,000

Lower Start-Up

Investment

Damage Costs



SteriTite® containers provide the same utility with 1/3 fewer units. Our universal design is compatible with all equipment and devices eliminating duplicate inventory.

SteriTite® containers are made from aircraft grade anodized aluminum so they last twice as long as competitors without the added expense of repair and replacement parts.

SteriTite® containers provide brackets, dividers and numerous other customizable inserts resulting in less damage to highly valued and delicate surgical devices.

SteriTite® containers are more durable, faster drying and better organized than competitive containers to reduce delays due to damaged, missing or misplaced instruments.

#### \$ 0.5M+ in added savings with Case Solutions®

\$ 500,000

Avoided Reprocessing and Labor Costs Validated Case Solutions® have a 50% lower cost per use and enhance savings by extending the life and improving the performance of containers and instruments.

#### A Spotlight on Operating Room Delay Costs

The Operating Room (OR) has the highest cost per minute of any department in the hospital. It also generates the most revenue.

OR delays are a triple threat for hospitals because they can cause a cascading chain of events that threaten patient safety, challenge successful outcomes and negatively impact financial results.

OR delays due to reprocessing errors are all too common and the fact is, many are also avoidable.

Case Medical SteriTite® containers and EPA Safer Choice awarded solutions reduce OR delays because they are more reliable, easier to process and require less maintenance than competing products.

These benefits translate into fewer delays from reprocessing situations including torn wrappers, improperly processed devices and wet packs, while contributing to safer patient outcomes.

\*Estimated savings are based on a 10 year period for an average sized community based hospital.

## By working as a system, Case Medical products drive significant indirect savings by addressing some of the most significant cost and risk factors throughout medical facilities.



**Outcomes** 

Higher quality, more effective products improve patient outcomes and reduce Healthcare Acquired Infections (HAIs).

**Speed** 

Cleans up to 5X faster due to our proven process, active enzymes and higher quality surfactants.

**Safety** 

U.S. EPA Safer Choice awarded products reduce HAIs and are safer for patients, staff and future generations.

**Validation** 

Our validated cleaners meet all AAMI and AORN guidelines for ideal cleaning agents and medical device manufacturers IFUs.

#### More products for infection prevention and cost savings

**Organization** 

CaseTrak360 software provides easy to use real-time tracking, asset management and traceability to patients.

**Transportation** 

Case Carts provide greater storage capacity with a smaller footprint.

Water Purification

RO water systems contribute higher purity water for instrument processing.

### The High Cost of Healthcare Acquired Infections

According to the CDC the overall annual direct medical costs of Healthcare Acquired Infections to U.S. hospitals ranges from \$28.4 to \$33.8B and 70% are preventable.

The largest range of costs is Surgical Site Infections (\$3.2B to \$10B).

By 2020, one in every six patients admitted into the hospital will contract a healthcare acquired infection.

Improperly processed medical devices are a significant and preventable source of HAIs, which third party payors like Medicare no longer cover.

Case Medical products reduce the threat of HAIs attributed to improper processing of surgical devices.

